



SPECIAL OFFERS

All theme parties will be eligible for special offers! Check your theme for your available offers!

10 - Have 10 buying guests *in attendance* to receive this special!

\$500 - Have \$500 or more in sales for this special!

Start - Start your career and receive this special!

HOW TO USE THIS BROCHURE

- Pick your theme.
- Tell me which theme you want to have fun with so that I can include it on your reminder cards!
- Tell your friends you are having a theme party and let them know if they need to bring anything!

WHY BECOME A DISTRIBUTOR???

...WHY NOT???

- No Investment!
- No Deliveries!
- Monthly Profit Checks!
- Recognition!
- Motivation!
- Free training!
- Unlimited support!
- Efficiently work at home!
- Get financial independence!
- Get additional free time!
- Be your own boss!



5 STEPS TO A \$500 SHOW and \$150 IN FREE PRODUCT!

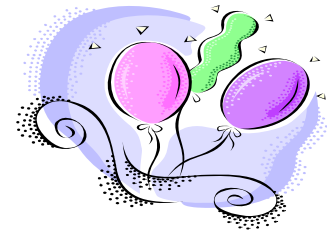
- Invite 30-40 people and ask them to bring a friend!
- Show the catalog and obtain orders from those that can't make it BEFORE the party!
- Remind everyone the day before your show!
- Find 2 bookings - you will receive your maximum hostess credit (25% or more) *and* you'll get an additional \$25 in credit after they hold!
- KEEP IT SIMPLE! Don't spend a lot of money on refreshments, don't Spring clean your house, and don't buy new furniture!!!



Theme Parties

...So easy, they fit into any schedule!

...So much fun, they should be illegal!



For more information, contact your Independent Candle Distributor:

THEME SHOW IDEAS

1) **Banana Split Party** - Tell your friends to put their diet on hold! Each guest will be asked to bring her own banana and favorite topping and the hostess will provide ice cream. All bananas will be judged by the guests for the ripest, longest, and most bruised! The winners of each category will receive a free gift!

\$500 – Favorite item 50% off!

2) **Ugly Candle Party** - Invite guests to bring their UGLIEST candle and learn proper burning techniques. I will personally “troubleshoot” each candle and tell you why it looks so terrible!!! Guests will vote on the UGLIEST candle and I will provide the winner with a free pillar candle!

10 - Receive the same candle as the winner!

3) **Garden Party** - Have a garden that everyone raves about? Let's take the party outside! Have guests bring their own decorated lawn chair. All participants will receive a free gift!

\$500 –25% off any Candle in Catalog

4) **Wine & Cheese** – Simple! Wine, cheese, crackers and you're done! You've turned your everyday party into a fabulous social event!

Start – I'll bring a bottle of wine to help celebrate!

5) **Christmas in August** – Be the first on your block to see the new Holiday Catalog! Guests arrive wearing or bringing their favorite holiday clothes or accessories. The person most in the spirit wins a new holiday candle! You provide Christmas cookies and punch!

10 – Two dozen Votives for the price of One!

6) **Coffee Lovers Party** - Keep desserts simple... coffee and coffee cake of course! Serve your favorite flavored coffee(s) and/or creamers. Ask guests to bring their favorite coffee mug to compete for a free gift!

10 – Half dozen French Vanilla Votives for \$5

7) **Couples Party** - Each couple that attends (must be romantic couples - no sisters allowed!) will receive a free gift.

\$500 – Free gift of their choice

8) **Death by Chocolate Party** – ALL things chocolate! A chocolate fondue fountain makes it simple with things around it that taste good dipped in chocolate! Have guests bring their favorite “Death by Chocolate” recipe, with copies for everyone. Every participant will receive a free gift!

10 - Barrel Jar candle for \$10

9) **Meet and Greet Your Neighbor** - This is a great party if you're new to a neighborhood or don't know many people. On the invite, I will put a challenge to your neighbors to make sure their neighbors to the right and left of them are coming to the party. Guests receive gifts if the neighbor to the right or left attends the party and/or if they bring a friend not originally invited!

10 – One Dozen Votives \$5

10) **Mardi Gras** - Fat Tuesday can be any Tuesday! Pick any Tuesday of the month for your party. Guests who dress in Mardi Gras colors or wear beads or masks will receive a free gift!

\$500 –25% off any Candle in Catalog

11) **Margarita Party** - Frozen or on the rocks, virgin and non-virgin, Margaritas are a classic favorite! Serve your favorite Mexican munchies and you have a party that can't be beat!

\$500 – Anything in the catalog for 25% off!

12) **Men Only Party** - What an easy way for your significant other to shop for you! Whether it's your anniversary, birthday, Valentines, Christmas, or any other day, this is a great way to insure that you will receive something you'll love! Have your man host this show n during Monday Night Football and the men can shop during half time! I will send “Wish Lists” to every wife before the party so they can pick their favorites!

\$500 - All Purchases Will Be Gift Wrapped for FREE!!

10 - I'll provide a case of beer!

13) **Show & Tell Party** - Have your guests been to a MILLION candle parties? Invite them for a “Show and Tell” party. Each guest will be asked to bring their favorite piece to the show and tell us why they brought it and where they use it in their home. Each guest that participates will receive a free gift!

10 - Favorite item 25% off!

14) **Slipper Party** -All guests bring their favorite and most comfortable slippers in a paper bag. Guests have to match slippers to owner. Guest with the most matches correct wins a prize. Serve popcorn or other snack food.

\$500 - Favorite item 25% off!

15) **Bridal Registry** – The hostess or the bride “registers for her favorite items and the guests are given a list of them. Guests can choose to order gifts from the registry or purchase items for themselves and the hostess credit from the party will be given to the bride-to-be as a gift from everyone. Bridal themed games are played throughout – with prizes awarded to the winners.

\$500 – I will give the Bride a \$20 gift certificate

16) **Well Being** – Focus is on Well Being and your guests can pamper themselves with an array of spa treatments including massage oil, foot lotion, linen spray and pulse point cream, not to mention music, touchstones, reed diffusers and, of course, candles! I'll bring a paraffin hand spa to complete the evening of rejuvenation!

10 – Relax With Wax