



Unforgettable Scents

“Leading the Wise to Wealth”

Call: 703-730-5809

Crafts/Games -

You can make something like a candle holder, which many women enjoy. It is fun, creative and gets people into the spirit of the party! Use Gallery Glass to paint a stained glass votive. Do this at the beginning of the party so they will have some time to dry.

Here is a Homemade Candle Jar idea from a candle book. This particular project would be better as a candle class offering because of the drying time involved. Or the stain glass design could be painted on them, and then the project of the gold outline paint could be done, if using the project for a party.

" Byzantine Jam Jars "

Ordinary jam jars can be decorated with stained glass paints to make a dazzling range of candleholders with a Byzantine feel.

" Painting the jars"

Wash old jars in warm soapy water to remove any grease and residue from the labels. Make sure that the jars are completely dry before you begin.

Stained glass paints are easy to work with . They have a viscous texture which will run slowly down the surface of a jar to cover it evenly. However, take care not to let heavy drips build up because the paint dries quickly-- most of the brush marks will vanish as the paint dries. Make sure that the transparent color is completely dry before you begin applying the decoration. If you are going to apply an embossed outline, it is worth practicing in advance - the technique is like icing a cake and the paint can run out of the nozzle quite quickly when you first begin. Experiment with swirling and zigzag patterns , highlighting the edges of the panels, as well as single dots.

You will Need:

Glass Jam Jars (they make quite a few sizes)
stained -glass paints
flat bristle paintbrush, about 1 cm (1/2 in) wide
outline paint (they were using gold)

1. Paint the outside of the clean jam jar with undiluted stained-glass pain. Be quite generous with the amount you apply but take care not to let drips form. Leave the jar to dry completely , which should take about 24 hours.

2. Work out your design for the decorative pattern, then gently squeeze the outline paint directly from the tube nozzle on to the painted surface of the jar. Try letting the paint flow evenly. When you have finished, leave the jar to dry. It should be touch-dry in about 24 hours but needs to be left for another 48 hours or so until it has set hard.

You can also look for jars in varying shapes and sizes, with flat faceted sides or other features which you can highlight.

Here is a game example, if you are in to that -

Pass 6-8 votive candles around for everyone to smell. Have a jar candle burning which is one of those fragrances. The person that guesses the fragrance gets a votive in that fragrance. If two or more guess it, do a drawing to see who the winner is, or give them both a votive.

Here's another -

Have several votives to pass around for people to sniff and guess the scent. You can pick simple ones and not supply a help list. Or you can pick any of them but give the list of our available scents for them to pick from. At parties, it's a way to involve people and the one with the most matches wins.

Consider having post cards made up with questions with YES and NO to hand out at the end of the party:

1. Interested in hosting a home or office party? Yes or No
2. Interested in becoming a Soy Candle distributor? Yes or No
3. Know anyone that would like to become a distributor? Yes or No
4. Know anyone that is interested in hosting a home party? Yes or No
5. Soy Candles great Fundraisers...know anyone who does fundraisers? Yes or No

If a person(s) signs up to give a home or office party or a distributor, consider giving that person(s) a votive.

Pass The Gift Game

Hand the hostess a small wrapped gift. I usually pick a small inexpensive pillar candle or a packet of floating candles. Something attractive, but inexpensive. Address your first comment to her and then to the guest who the gift is passed to each time.

You thought all the gifts were meant for you. But I have other items too.

So hold up this gift and look around, and give it to the one with eyes of brown.

You think you are the lucky one, but let us all share in the fun!

Look around with eyes discreet, and give it to the one with the smallest feet.

Your feet are tiny and very small. Now hand it to someone very tall.

Please, take your time, don't be harried. Give it to the one who is longest married.

You must be proud of your married life, now pass this on to the newest wife.

Of this parcel you are bereft, give it to the one on your left.

The largest earring I'm looking for now, if you're wearing them, step up with a bow.

Now to those with buttons, any kind, the most you can find gets the gift at this time.

Now don't get cross and please don't fight, but pass it to the lady third on the right.

Left to Right Game

This is a great game to get the party going. I hand out a free votive candle to every other party guest, but you may want to just hand out a few depending on the number of guests. As you say either left or right, the candles get passed along. Total chaos usually follows, but the guests will relax and in the mood to have fun and buy some candles!!

I **left** my house and I was on the way to Hostess' house to come for the party, but I **left** the directions at home **right** by the phone! I knew **right** away that I needed to have the **right** directions to Hostess's house, so I turned **left** and I turned **right** and made my way **right** back to my house for the **right** directions. Sure enough, there they were, **right** where I had left them, **right** next to the phone. Finally, I was on the **right** track. I arrived **right** on time and set up my display **right** over here. You all arrived and sat **right** down too. So, I'll get **right** to work and tell you all about my wonderful products. I hope nothing will be **left** out. If you **left** home with the intentions of shopping for gifts tonight, remember we have the **right** gift for everyone. Review your shopping list as we wouldn't want anyone to be **left** out. I have just the **right** gifts for birthdays, anniversaries, and special occasions. You have my guarantee; that you will be happy with candles that you purchase tonight, so let me get **right** to the point! When your order arrives, please check it **right** away and if something is not right please call you and me can be sure I will take care of it **right** away and make it **right**. You don't want to be **left** with something you are not happy with, **right**? If you'd like to be a Hostess and earn free candles, talk to me **right** after the party, I'm sure Hostess would really appreciate it as we don't want anyone to feel **left** out. **Right** now I want to thank you all for coming and I hope you will ask questions so you won't feel **left** out. I know you can't wait to see if we have your favorite scent, so without further delay I will get **right** to the point of this gathering, which is sharing my candles with you. With that said there is really nothing **left** for me to do now except to congratulate our winners! So, who are the lucky people holding those candles?

****See the Party Theme Handout for Other Games.**

Party Give Aways -

Consider giving a votive and Bella Wash sample to everyone there. THEY will buy from you if you do. People like free things. Also, consider giving away free votives for a certain retail dollar amount per person. Encourage people to bring a friend and get two gifts!

Give the hostess incentives. She will get either candles or cash for the sales made at the party. At the end of the party, when people have their own candle in their hand, take orders and ask if they would like to host a party or join the Candle of the Month Club.

Consider giving the original hostess a kick back from the sales at the parties you got from her party, 12 votives or one 16 ounce. Follow up with her...she may have outside orders from after her party.

THANK YOU FOR CHOOSING UNFORGETTABLE SCENTS!

Website: www.Unforgettable-Scents.com

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